



LISBON  
SCHOOL OF  
ECONOMICS &  
MANAGEMENT  
UNIVERSIDADE DE LISBOA

# A 4ª Revolução Industrial

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Aula ISEG  
25-Nov-2016

# A 4ª Revolução Industrial

1. Como chegámos aqui
  - os pressupostos
2. Onde estamos
  - o fim da 3ª revolução industrial
3. O que estamos a fazer
  - 4ª revolução industrial
4. O impacto e valor da 4ª RI
  - o que muda, valor económico
5. O que falta e os perigos
  - investimento, maturação, energia, legislação, economia
6. Conclusão

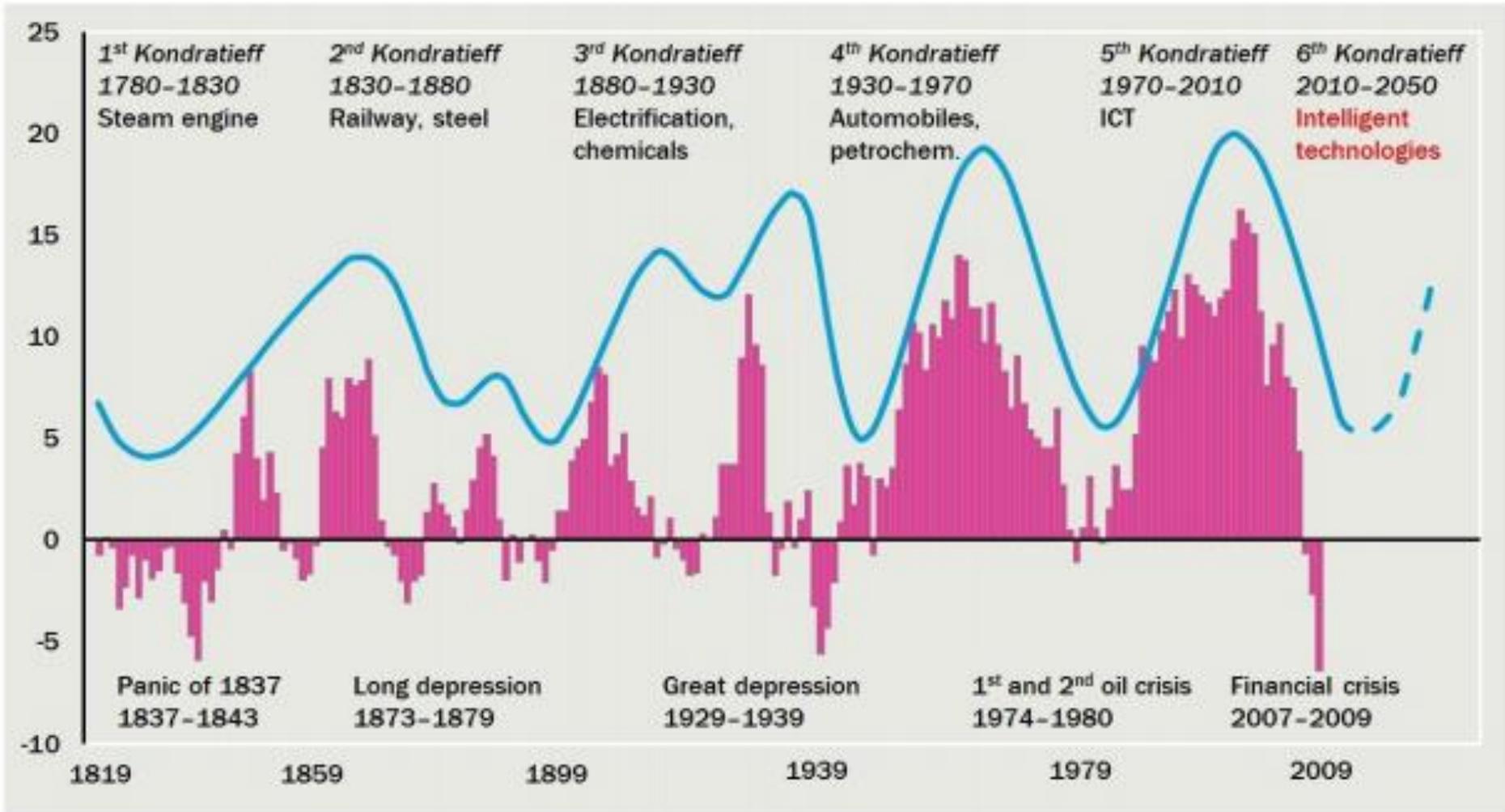
*Foco no desenvolvimento  
e impacto da tecnologia*

# COMO CHEGÁMOS AQUI

*A HISTÓRIA REPETE-SE*

# Surtos de desenvolvimento

*e tecnologia – Teoria das ondas de Kondratieff*

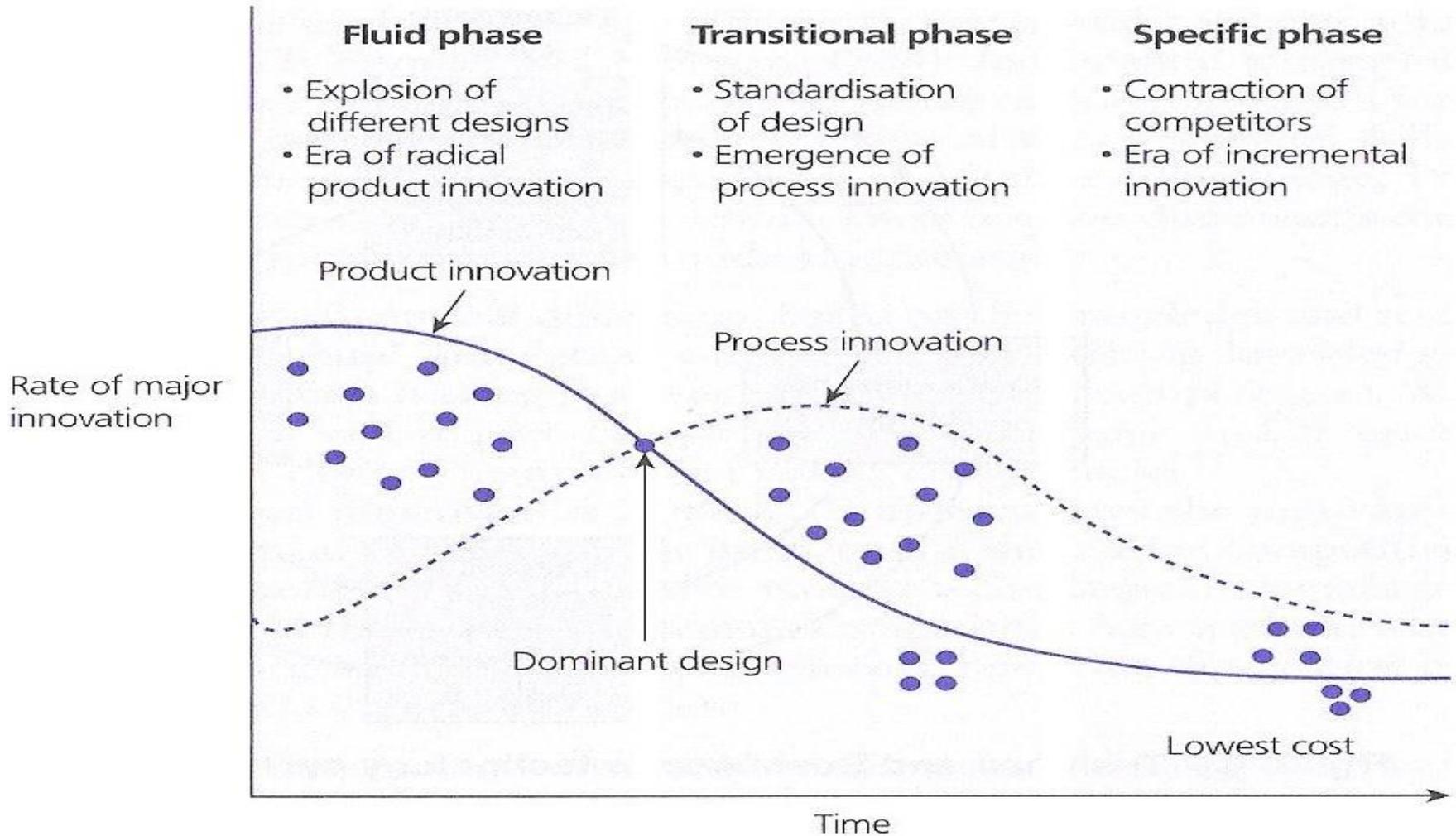


SURFING THE SIXTH WAVE

Exploring the next 40 years of global change

Markku Wilenius and Sofi Kurki

# Difusão, assimilação e domínio tecnológico



**Abernathy and Utterback's three phases of innovation**

Source: Utterback (1994).

# Combinação de fatores

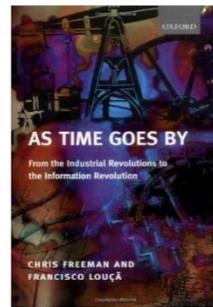


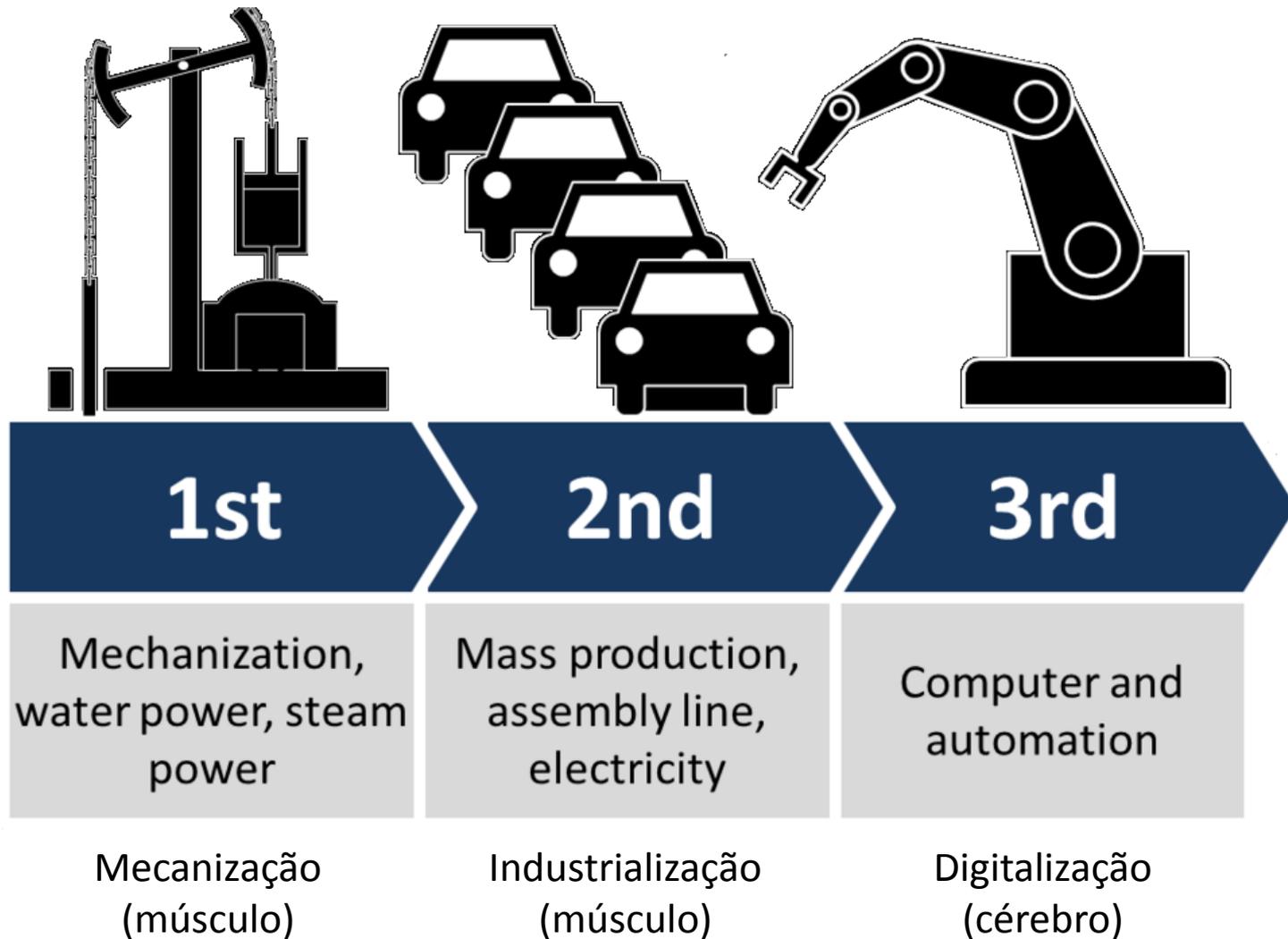
TABLE II.1. Condensed summary of the Kondratiev waves

Constellation of technical and organizational innovations	Examples of highly visible, technically successful, and profitable innovations	'Carrier' branch and other leading branches of the economy	Core input and other key inputs	Transport and communication infrastructure	Managerial and organizational changes	Approx. timing of the 'upswing' (boom)
(1)	(2)	(3)	(4)	(5)	(6)	'downswing' (crisis of adjustment) (7)
1. Water-powered mechanization of industry	Arkwright's Cromford mill (1771)  Henry Cort's 'puddling' process (1784)	Cotton spinning Iron products Water wheels Bleach	Iron Raw cotton Coal	Canals Turnpike roads Sailing ships	Factory systems Entrepreneurs Partnerships	1780s–1815 <hr/> 1815–1848
2. Steam-powered mechanization of industry and transport	Liverpool–Manchester Railway (1831)  Brunel's 'Great Western' Atlantic steamship (1838)	Railways and railway equipment Steam engines Machine tools Alkali industry	Iron Coal	Railways Telegraph Steam ships	Joint stock companies Subcontracting to responsible craft workers	1848–1873 <hr/> 1873–1895
3. Electrification of industry, transport, and the home	Carnegie's Bessemer steel rail plant (1875)  Edison's Pearl St. New York Electric Power Station (1882)	Electrical equipment Heavy engineering Heavy chemicals Steel products	Steel Copper Metal alloys	Steel railways Steel ships Telephone	Specialized professional management systems 'Taylorism' Giant firms	1895–1918 <hr/> 1918–1940
4. Motorization of transport, civil economy, and war	Ford's Highland Park assembly line (1913)  Burton process for cracking heavy oil (1913)	Automobiles Trucks Tractors, tanks Diesel engines Aircraft Refineries	Oil Gas Synthetic materials	Radio Motorways Airports Airlines	Mass production and consumption 'Fordism' Hierarchies	1941–1973 <hr/> 1973–
5. Computerization of entire economy	IBM 1401 and 360 series (1960s) Intel microprocessor (1972)	Computers Software Telecommunication equipment Biotechnology	'Chips' (integrated circuits)	'Information Highways' (Internet)	Networks; internal, local, and global	??

# ONDE ESTAMOS

*A Infraestrutura - As inovações base*

# A 3ª Revolução industrial



# Onde estamos

*Fase 1 – A era das TIC (Y2K Bug)*

Computador  
Comunicações  
Telemóvel



Internet  
World Wide Web  
Aplicações Informáticas

# Onde estamos

*Fase 1 – A era das TIC*

## Global IP Traffic & Service Adoption Drivers

**By 2019:**



More Internet Users



2014	2019
2.8 Billion	3.9 Billion

More Devices & Connections



2014	2019
14.2 Billion	24.4 Billion

Faster Broadband Speeds



2014	2019
20.3 Mbps	42.5 Mbps

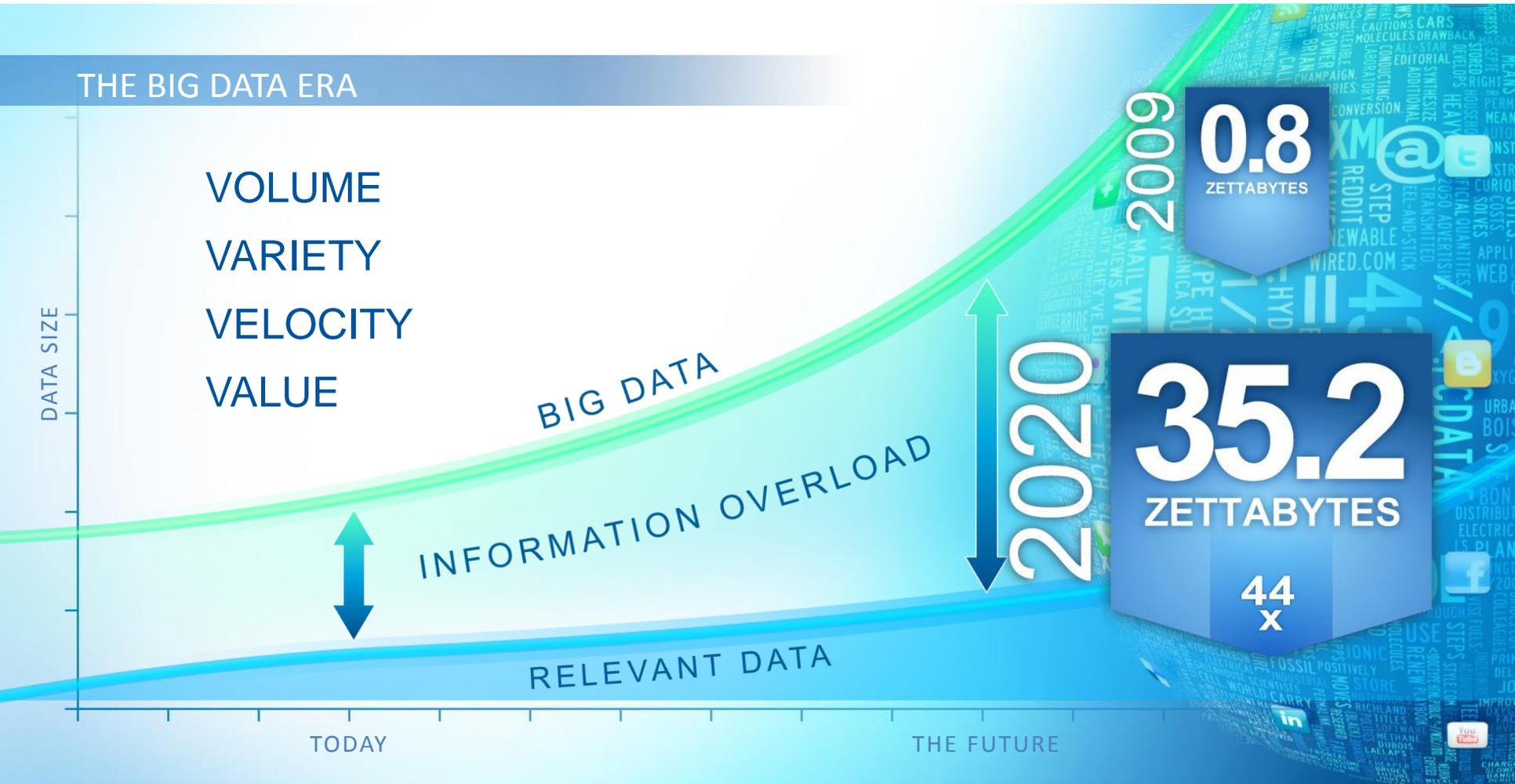
More Video Viewing



2014	2019
67% of Traffic	80% of Traffic

# Onde estamos

## Fase 2 – “Big Data & Analytics”



# Onde estamos

## *Fase 2 – “Big Data & Analytics”*

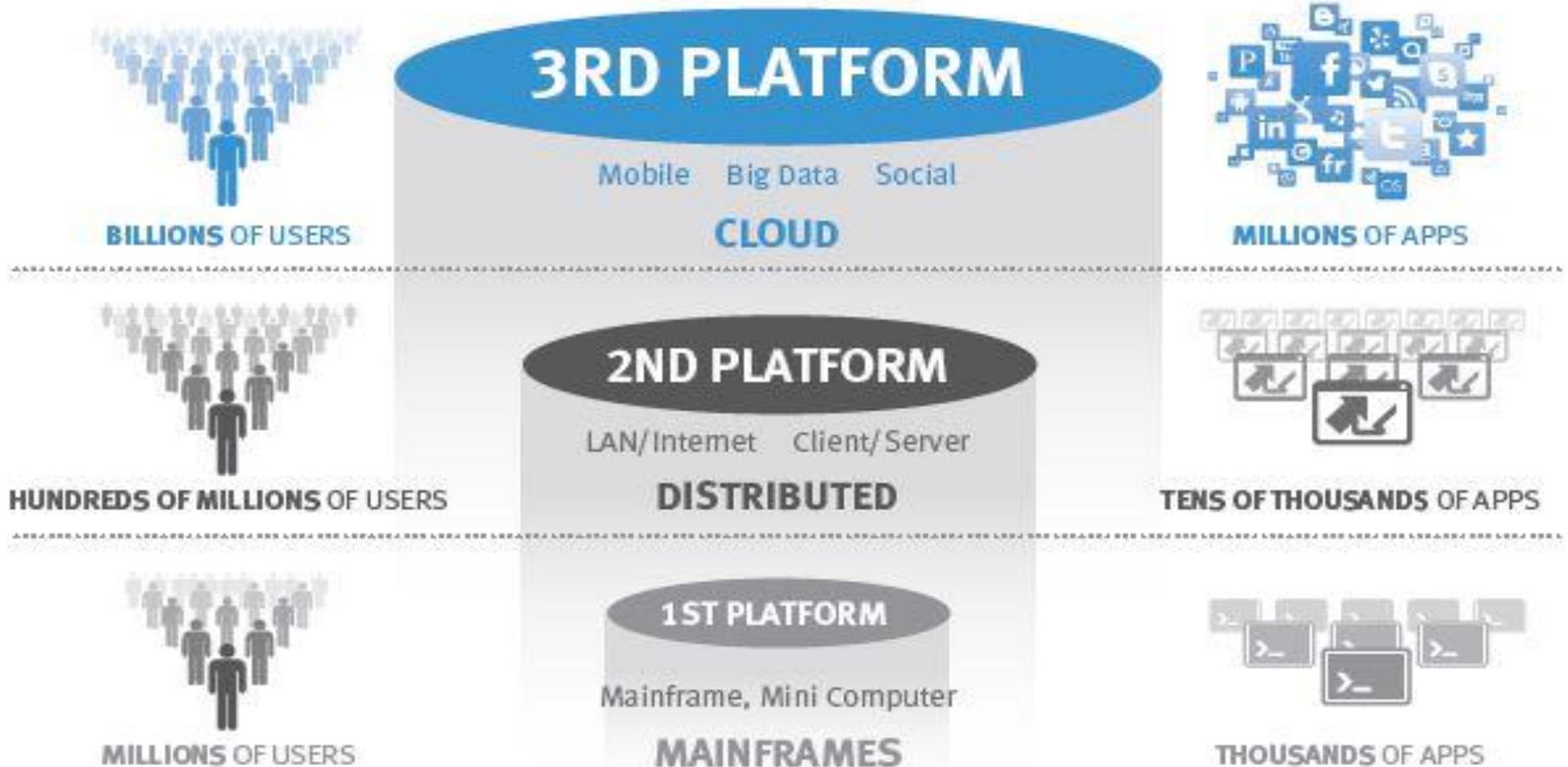
- “We create as much information in two days now as we did from the dawn of man through 2003.”  
Eric Schmidt at Techonomy (2010); <http://techcrunch.com/2010/08/04/schmidt-data/>
- “Every day, we create 2.5 quintillion (Eb) bytes of data”  
IBM (2013); <http://www-01.ibm.com/software/data/bigdata/what-is-big-data.html>
- “A full 90% of all the data in the world has been generated over the last two years.”  
SINTEF (2013); <http://www.sintef.no/home/Press-Room/Research-News/Big-Data--for-better-or-worse/>
- “From now until 2020, the digital universe will about double every two years.”  
IDC (2012); <http://www.emc.com/collateral/analyst-reports/idc-the-digital-universe-in-2020.pdf>
- “One Out of Two in Internet ”  
Internet World Stats (2016); <http://www.internetworldstats.com/>

# Onde estamos

*Fase 3 – A 3ª plataforma de TIC*

## THE THIRD PLATFORM

The Third Platform is described by IDC as the next-generation compute platform that is accessed from mobile devices, utilizes Big Data, and is cloud based.



# Onde estamos

## *Fase 4 – Internet das Coisas e Aceleradores*

Low cost processors  
and sensors

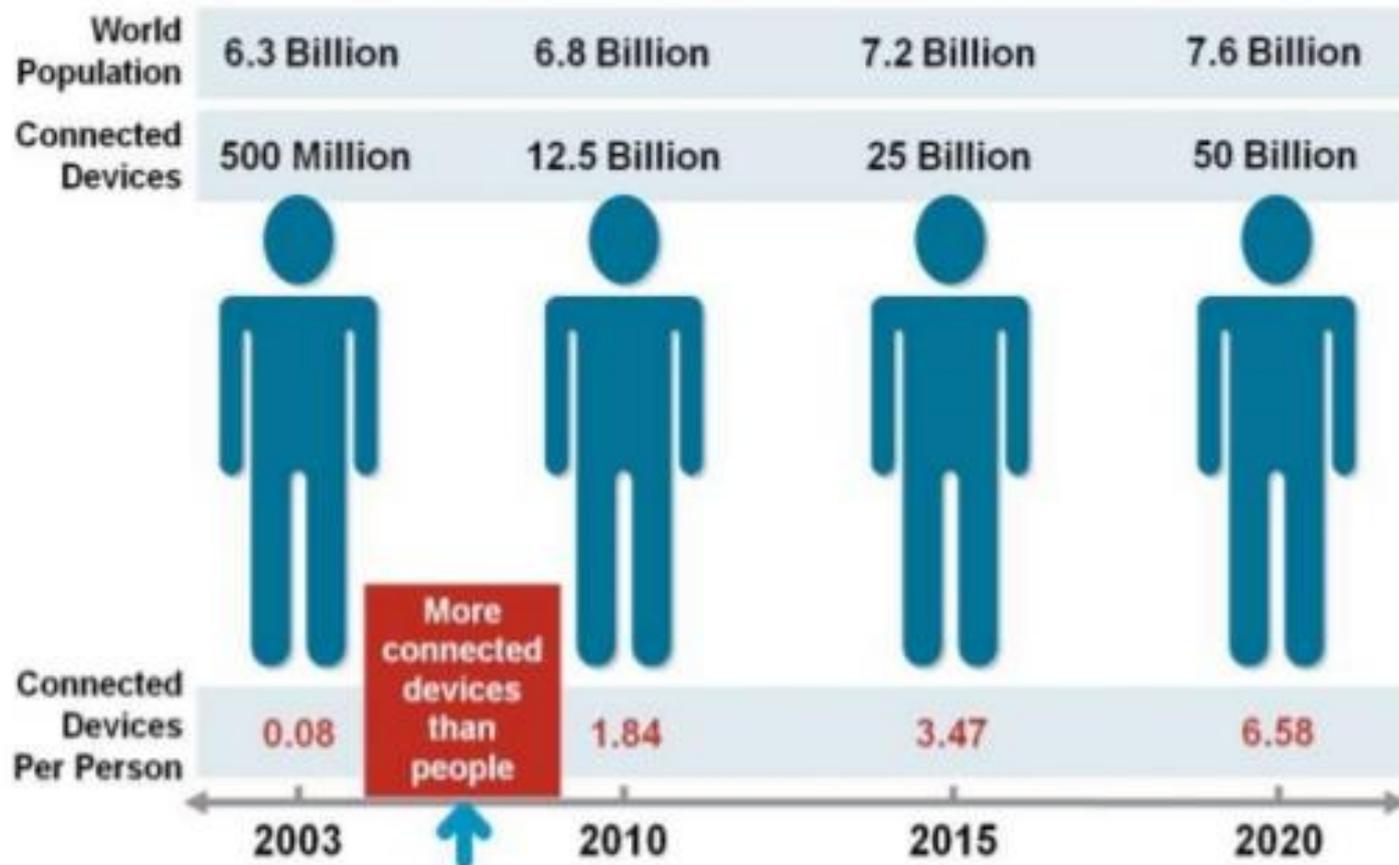
Low cost  
communications



# Onde estamos

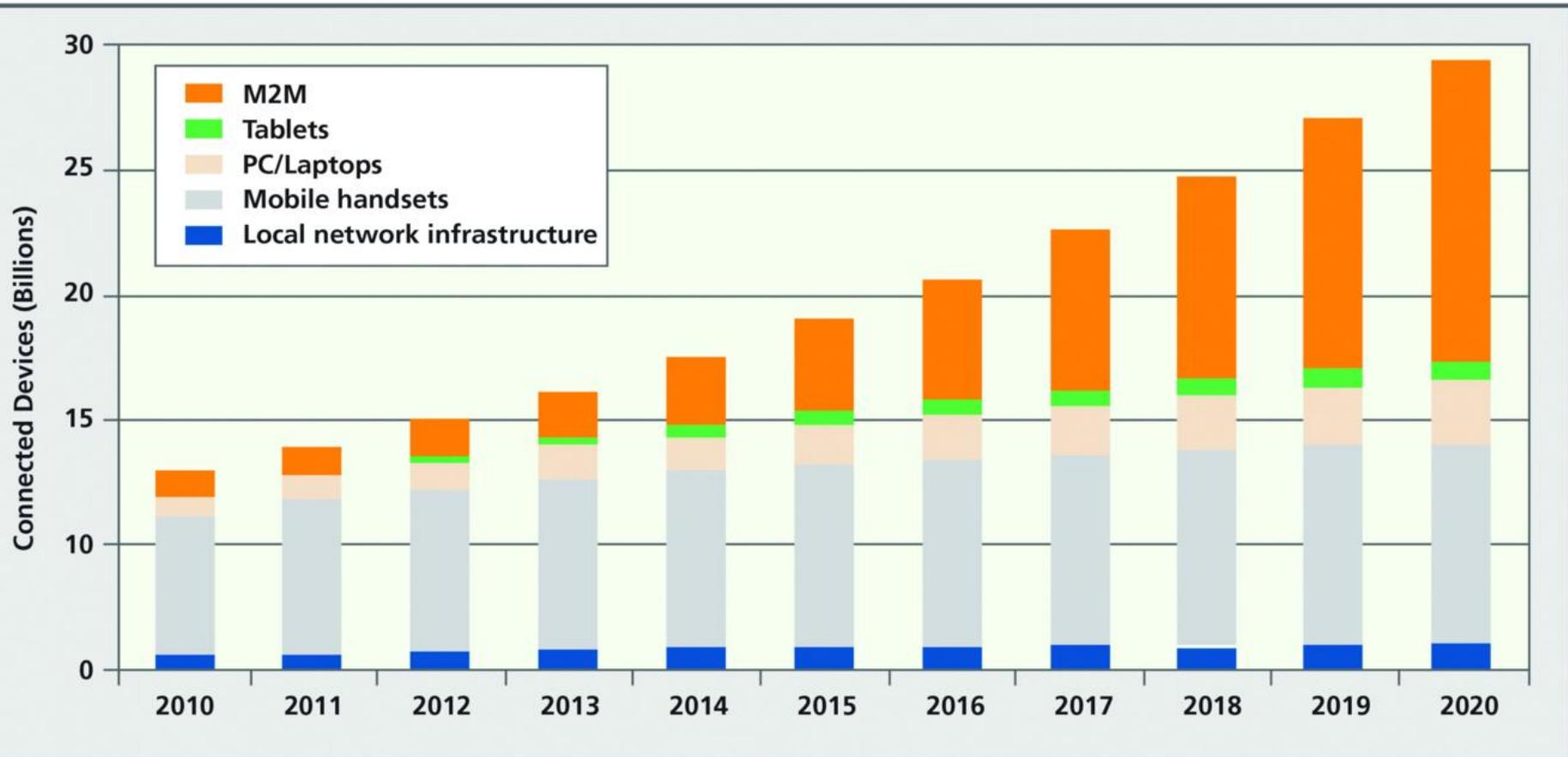
## Fase 4 – Internet das Coisas

ACCORDING TO ABI RESEARCH MORE THAN 30 BILLION DEVICES WILL BE WIRELESSLY CONNECTED TO THE INTERNET BY 2020.



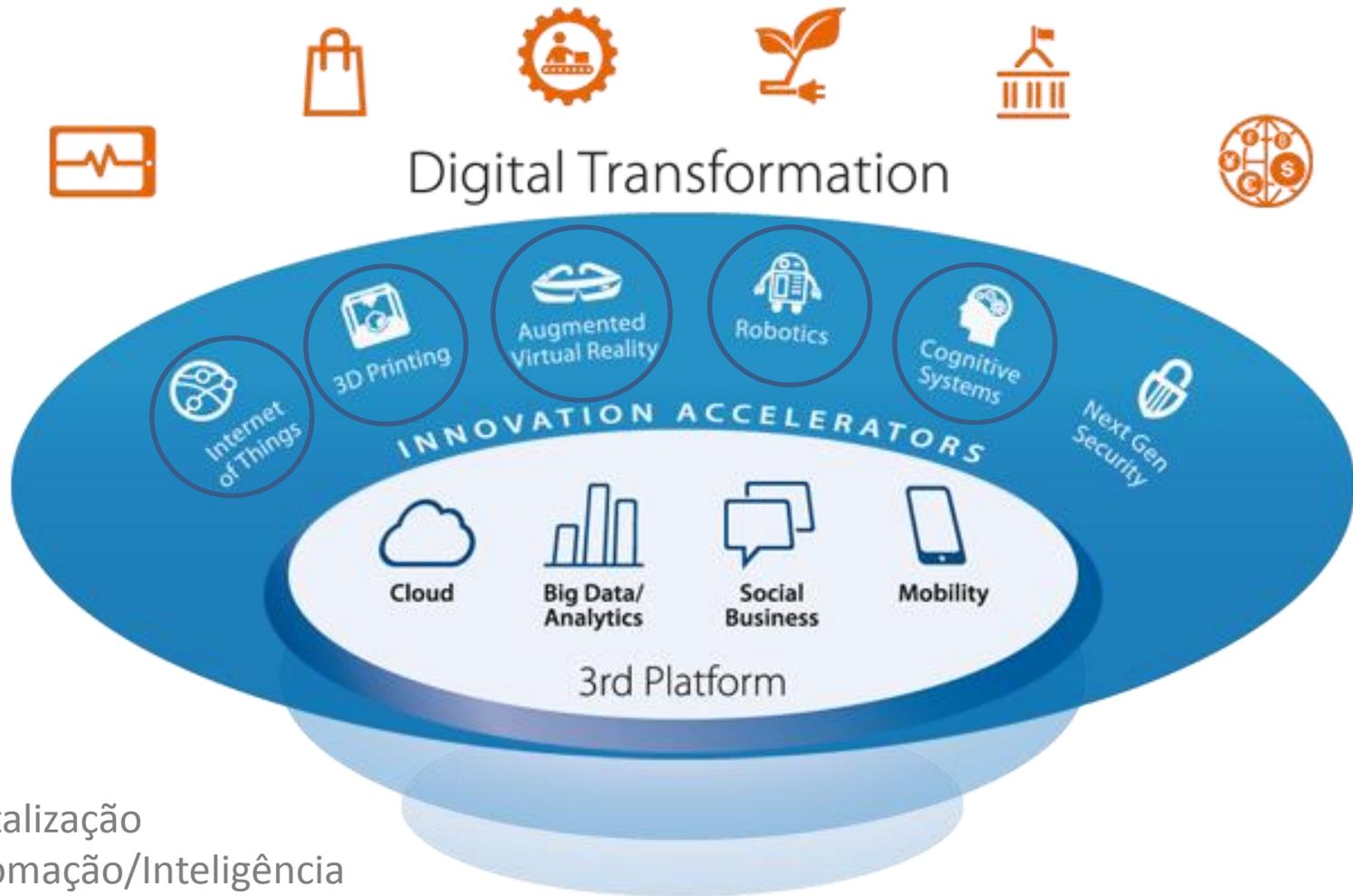
# Onde estamos

*Fase 4 – Crescimento dos dispositivos conectados*



# Onde estamos

*Fase 4 – Os aceleradores (interfaces físico e digital)*



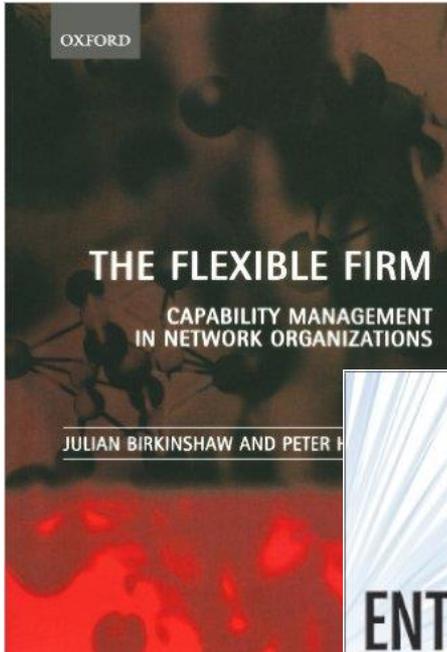
- Digitalização
- Automação/Inteligência
- Interfaces físico/digital

# O QUE ESTAMOS A FAZER

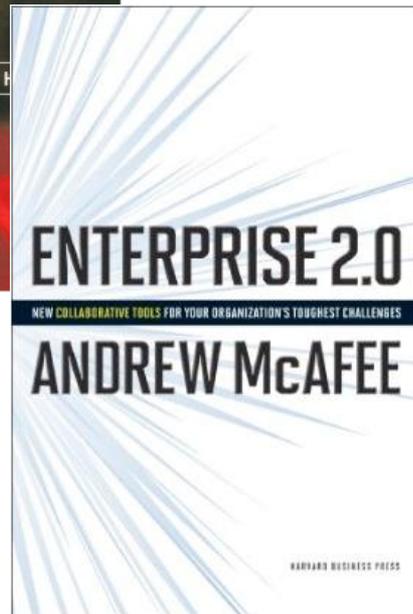
*A estrutura - ligando as peças*

# O que estamos a fazer

## *Fase 5 – Empresa 2.0*



***Network-like organizational forms*** that firms are adopting to make themselves more flexible and responsive to changing technologies and customer demands



***Enterprise 2.0*** is the use of emergent social software platforms within companies, or between companies and their partners or customers

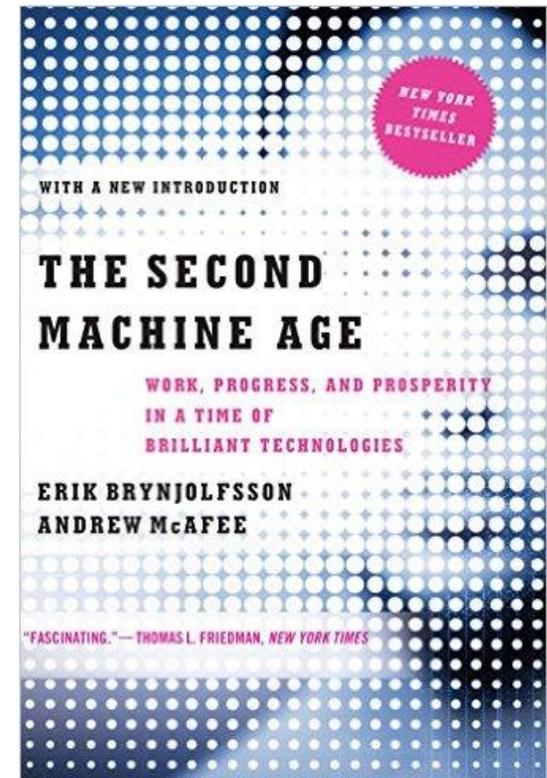
- *Group editing*
- *Authoring*
- *Broadcast Search*
- *Collective Intelligence*
- *Self-organization*

The Flexible Firm – Birkinshaw, Hagstrom (2010)

Enterprise 2.0: The Dawn of Emergent Collaboration – McAfee (2009)

# O que estamos a fazer

*Fase 5 – Máquina 2.0, iterativa e autónoma*



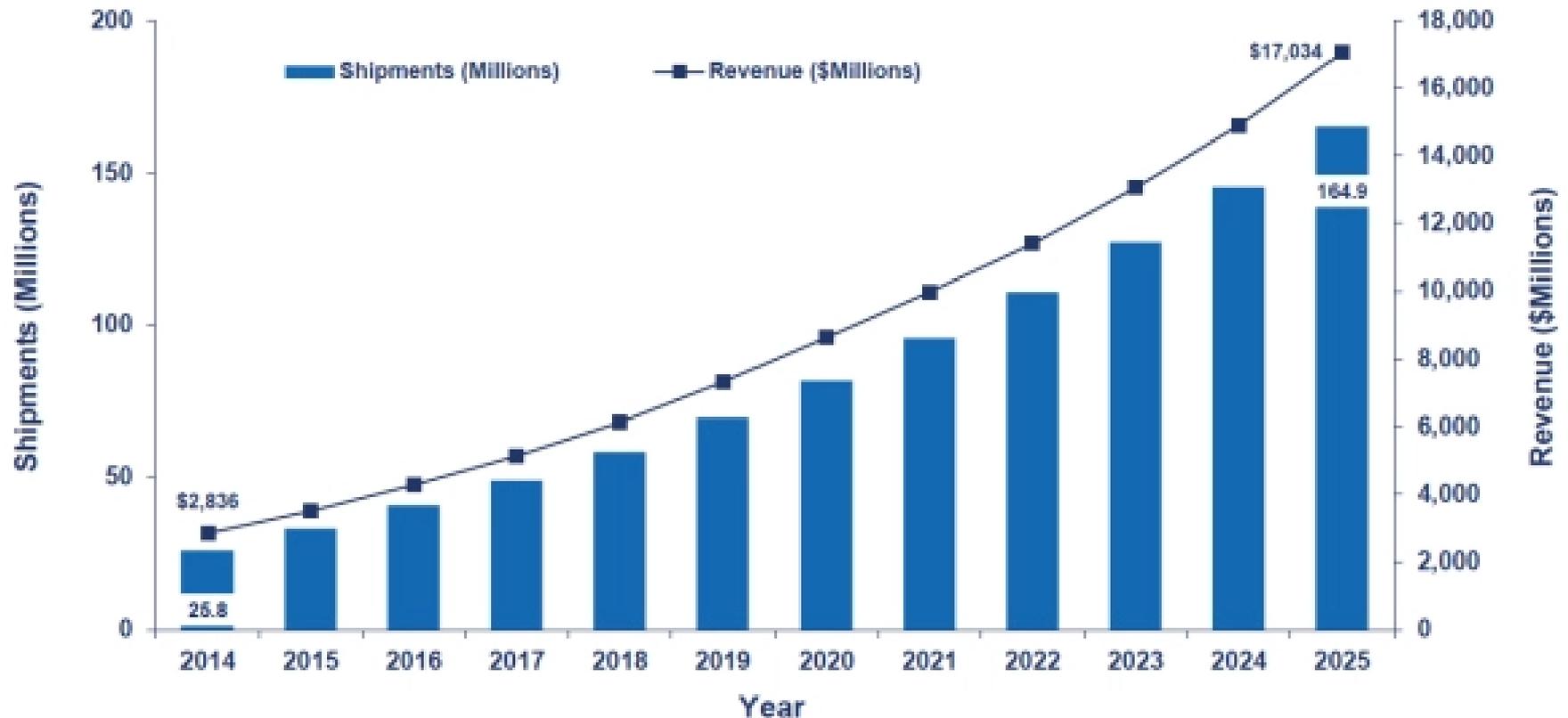
Useless robot waiters fired for incompetence in China  
The Telegraph, April 2016

# O que estamos a fazer

*Fase 5 – Máquina 2.0, iterativa e autónoma*

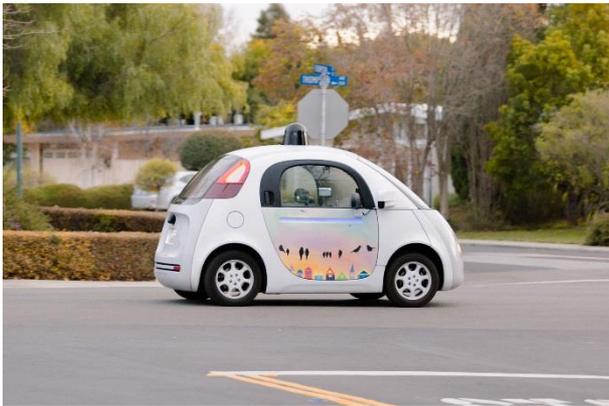
Figure 12: Worldwide Consumer Robotics Product Shipments and Revenue

(Source: ABI Research)



# O que estamos a fazer

Fase 5 – Dispositivos 2.0, ligados ao mundo



## Frequently Bought Together



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David A. Black  
★★★★★ 19  
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Paperback  
**\$29.67** ✓Prime

## UI/UX DESIGN FOR WEARABLES



# O que estamos a fazer

*Fase 5 – Dispositivos 2.0, ligados ao mundo*

Harvard  
Business  
Review



MANAGING ORGANIZATIONS

## How Smart, Connected Products Are Transforming Companies

by Michael E. Porter and James E. Heppelmann

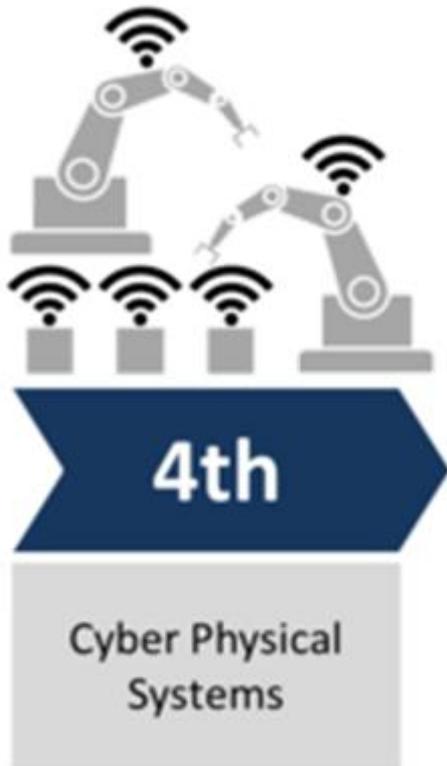
FROM THE OCTOBER 2015 ISSUE

*“How the nature of smart, connected products substantially changes the work of virtually every function within the manufacturing firm. The core functions - product development, IT, manufacturing, logistics, marketing, sales, and after-sale service - are being redefined, and the intensity of coordination among them is increasing. Entirely new functions are emerging, including those to manage the staggering quantities of data now available”*

**Harvard  
Business  
Review**

# O que estamos a fazer

## *Fase 5 – Industria 4.0*



***Industry 4.0 - Digitalization of Manufacturing***  
*The transformations in design, manufacture, operation and service of manufacturing systems and products*

- *Aplicação TIC: digitalização, internet, cloud, IA*
- *Sistemas ciber-físicos: IoT, robots, drones*
- *Automação: CAD, ERP, BPM (desenho, operação, monitorização)*

Industry Internet of Things  
Smart Factories  
Digital Value Chain Integration

## Industry 4.0

Digitalisation for productivity and growth

EPRS | European Parliamentary Research Service

Author: Ron Davies

September 2015

# O que estamos a fazer

## *Fase 5 – Cidades Inteligentes*



European Innovation Partnership on Smart Cities and Communities  
**ROADMAP 2016**  
Supporting European Smart Cities

**What?**  
To overcome market fragmentation and achieve scale in building a market for smart city innovations

Quality of life    Business    Job creation    Low carbon    Sustainability

**How?**

Public partners + Private partners → Co-creating + Sharing risk

**Who?**  
At least 100 cities to collaborate on bundling demand,  
100 industries cooperate and develop solutions

100 cities    100 industry partners    with the support of:    Governments    Civil society    Academia

# O IMPACTO DA 4ª RI

*O que muda*

# O impacto da 4ª RI

*Digitalização, Conetividade, Tempo-real, IA, Social*



# O impacto da 4ª RI

## *Desmaterialização e Desintermediação*



*Digitalização de produtos e serviços*

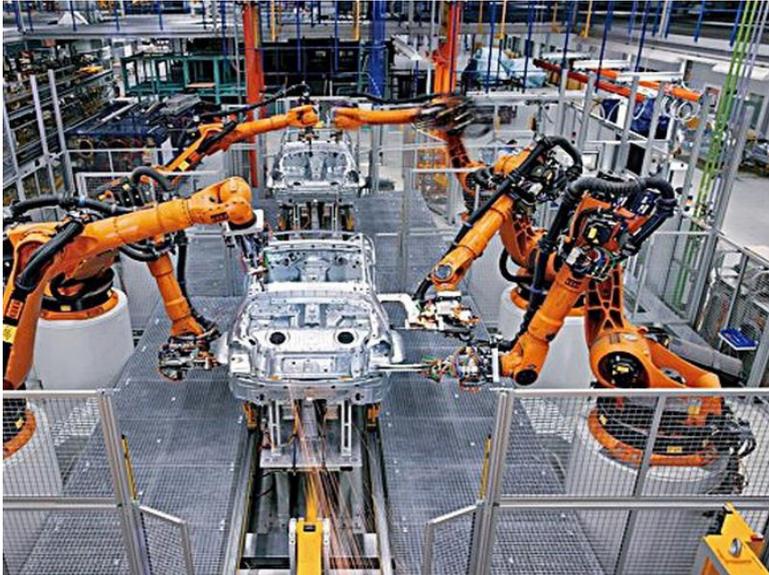
*Desintermediação da cadeia de valor*

# O impacto da 4ª RI

## *Sistemas ciber-físico e Automação*

*Redução custos, eficiência recursos*

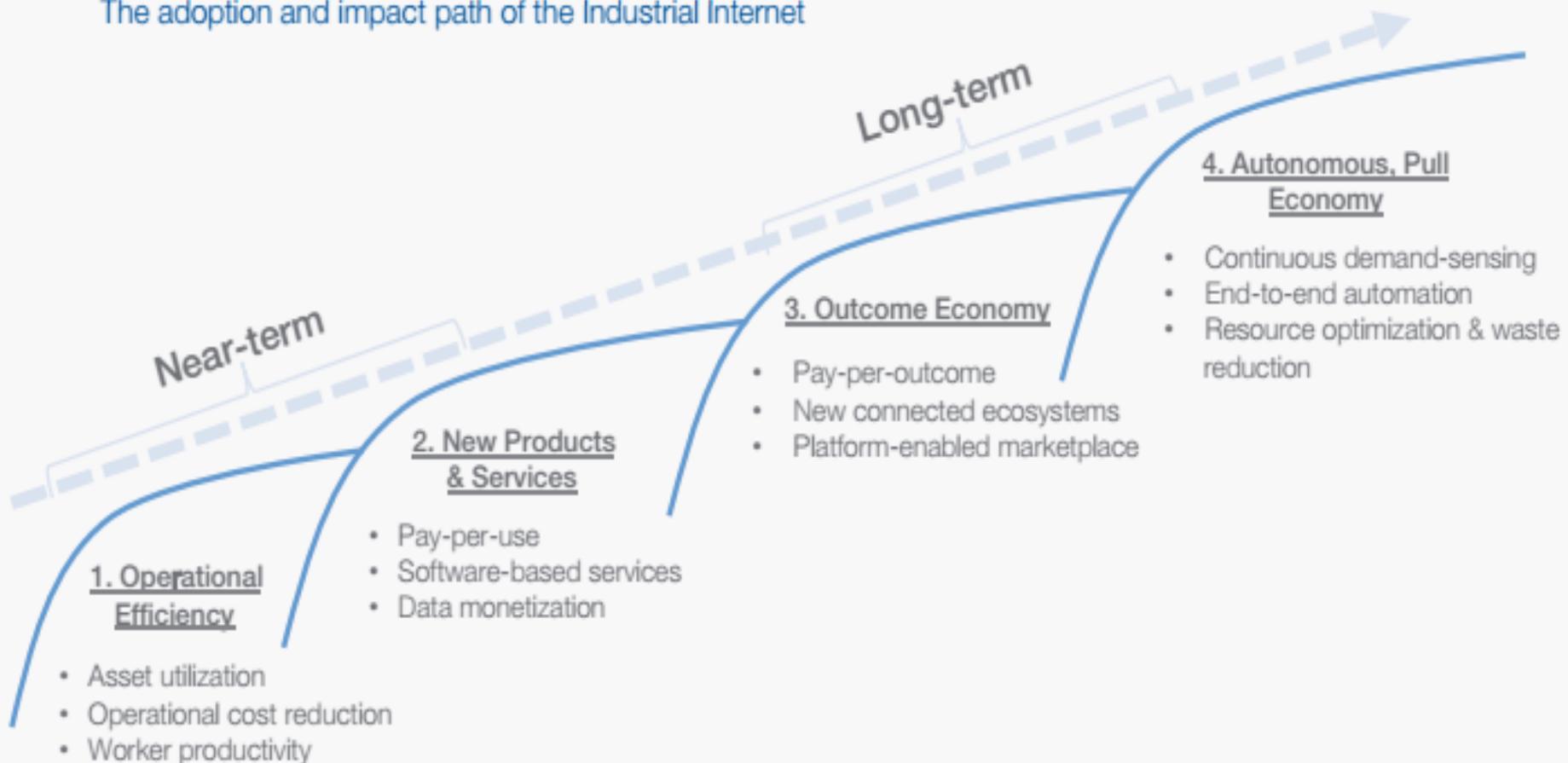
**“No humans allowed”**



# O impacto da 4ª RI

## Industria 4.0

The adoption and impact path of the Industrial Internet



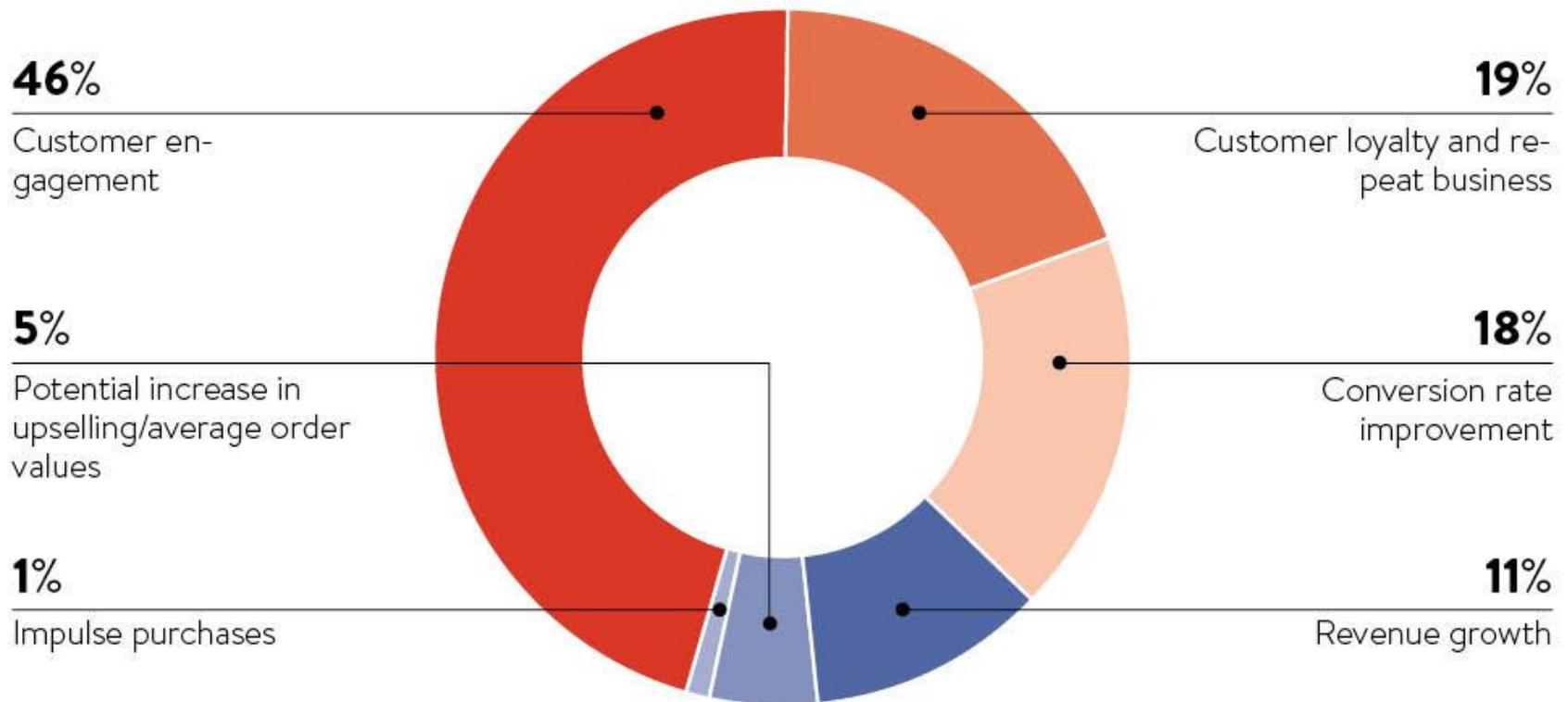
Sources : World Economic Forum 2015

**Industrial Internet of Things:**  
Unleashing the Potential of  
Connected Products and  
Services

# O impacto da 4ª RI

## Personalização

### MAIN BENEFITS OF PERSONALISATION TO RETAILERS



Source: Retail Week 2015

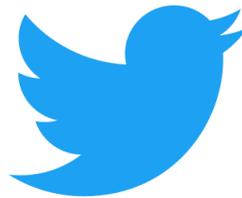
# O impacto da 4ª RI

*Novos modelos de negócio (digitais)*



U B E R

citydrive



airbnb



threadless



KHAN  
ACADEMY



fintech



bitcoin

You Tube

NETFLIX

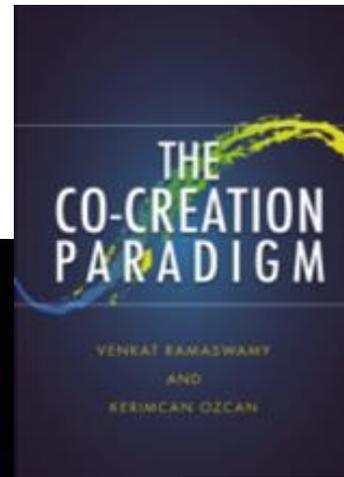
Plataformas

Social

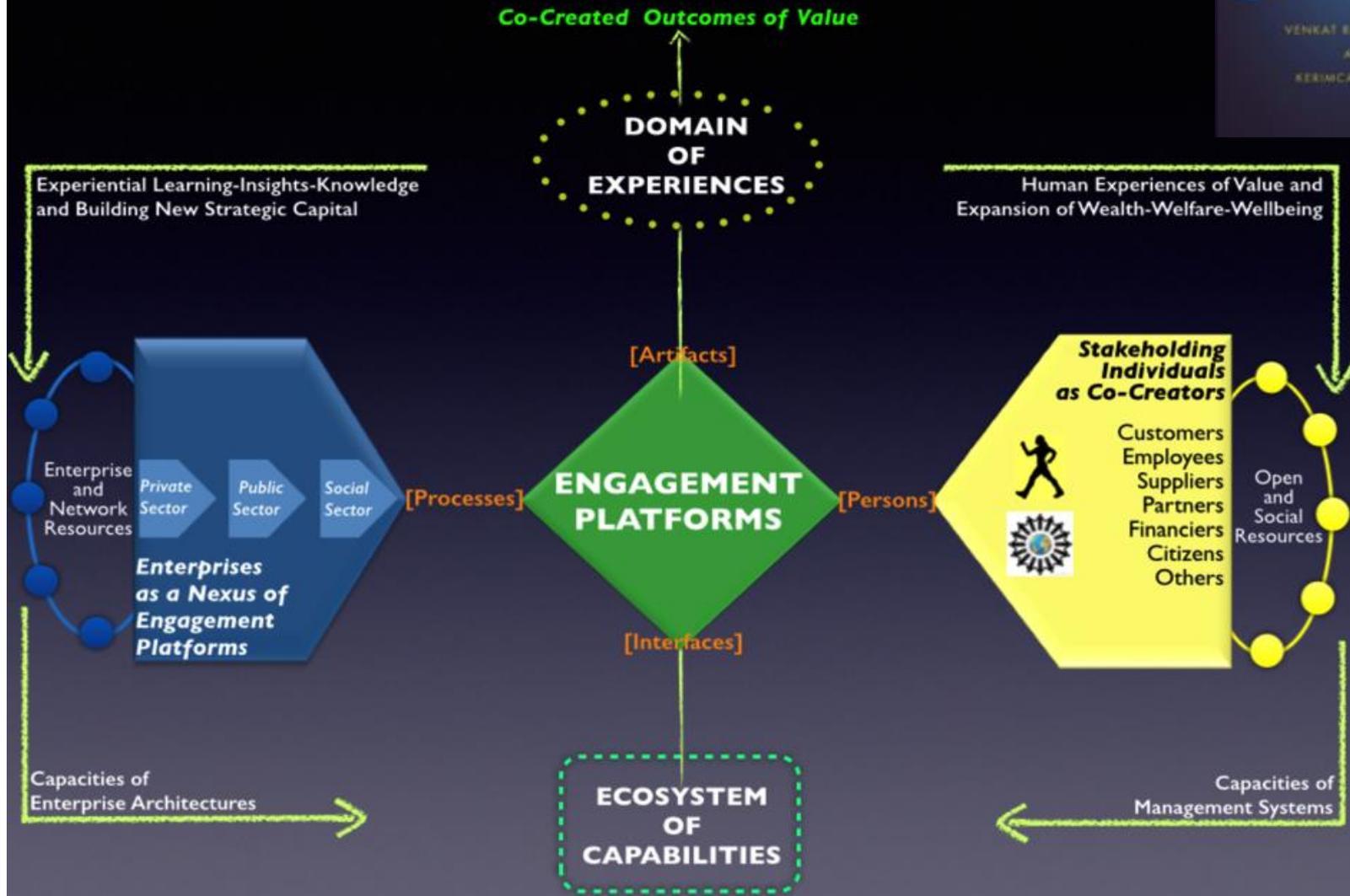
Colaboração e cocriação

# O impacto da 4ª RI

## Plataformas, Colaboração e Cocriação



### The Co-Creation Paradigm of Value Creation



# O valor da 4ª RI

*Valor (triliões!)*

## IoT Market Size

(by 2025)

McKinsey&Company

**\$6.1T**



**\$7.1T**



**CISCO**

**\$14.4T**

## Connected Devices

(by 2020)

Gartner

**26B**



**32B**



**CISCO**

**50B**

## Data Growth

(2013 vs 2020)



Total Data

**4.4ZB → 44.4ZB**

**10x**

IoT Data

**.09ZB → 4.4ZB**

**49x**

# O valor da 4ª RI

## Valor (IoT)

*“Total economic value-add from IoT across industries will reach \$1.9 trillion worldwide in 2020”*

**Gartner**

*“Fifty billion devices will be connected to the Internet by 2020”*



*“Cities will spend \$41 trillion in the next 20 year on infrastructure upgrades for IoT”*



*“The utility smart grid transformation is expected to almost double the customer information system market, from \$2.5 billion in 2013 to \$5.5 billion in 2020”*

**NAVIGANT**  
RESEARCH

*“The industrial Internet could add \$10-15 trillion to global GDP, essentially doubling the US economy”*



*“Wide deployment of IoT technologies in the auto industry could save \$100 bn annually in accident reductions”*

McKinsey&Company

*“IoT developers to total 3 million in 2019”*

**ABIresearch**  
technology market intelligence

*“75% of global business leaders are exploring the economic opportunities of IoT”*

**The  
Economist**

*“The UK government recently approved 45 million pounds (US\$76.26 million) in research funding for Internet of Things technologies”*

**theguardian**

# O valor da 4ª RI

## *Valor (Industria 4.0)*

- Industry 4.0 can deliver estimated annual efficiency gains in manufacturing of between 6% and 8%
- The Boston Consulting Group predicts that in Germany alone, Industry 4.0 will contribute 1% per year to GDP over ten years, creating up to 390 000 jobs
- Globally, the Industrial Internet will grow from US\$20 billion in 2012 to more than US\$500 billion in 2020, and that value added will surge from \$US23 billion in 2012 to US\$1.3 trillion in 2020
- The United States has established a National Network for Manufacturing Innovation with a proposed US\$1 billion of public funding
- Companies in the Asia/Pacific were expected to invest US\$10 billion in the Industrial IoT in 2012, with that figure rising to nearly US\$60 billion by 2020

## Industry 4.0

Digitalisation for productivity and growth

EPRS | European Parliamentary Research Service

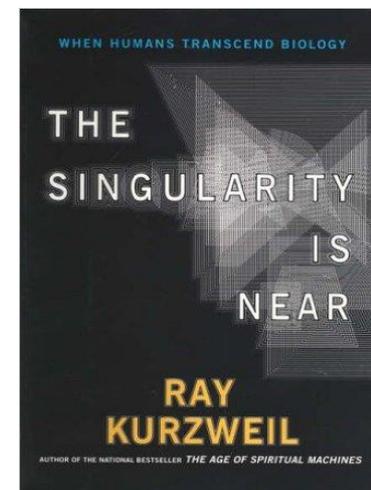
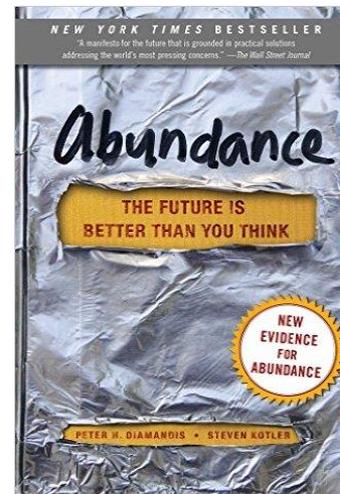
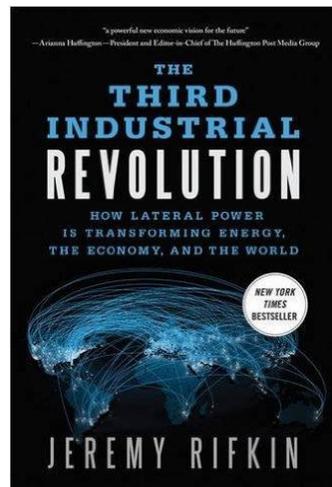
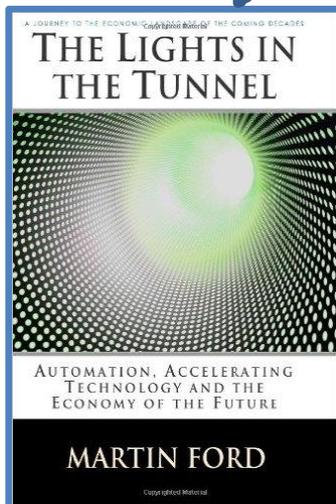
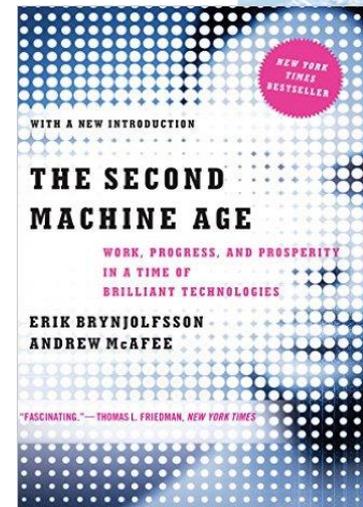
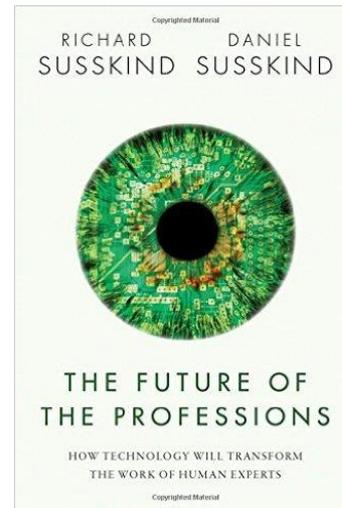
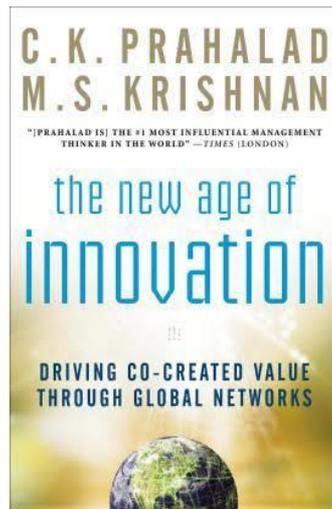
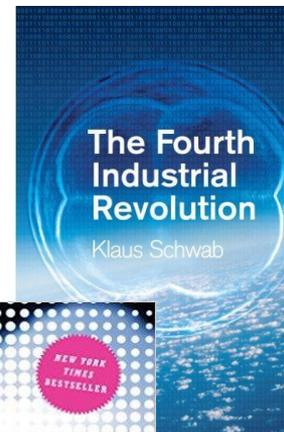
Author: Ron Davies

September 2015

# O impacto e valor da 4ª RI

- Empresa
- Trabalho
- Educação
- Saúde
- Energia
- Liberdade

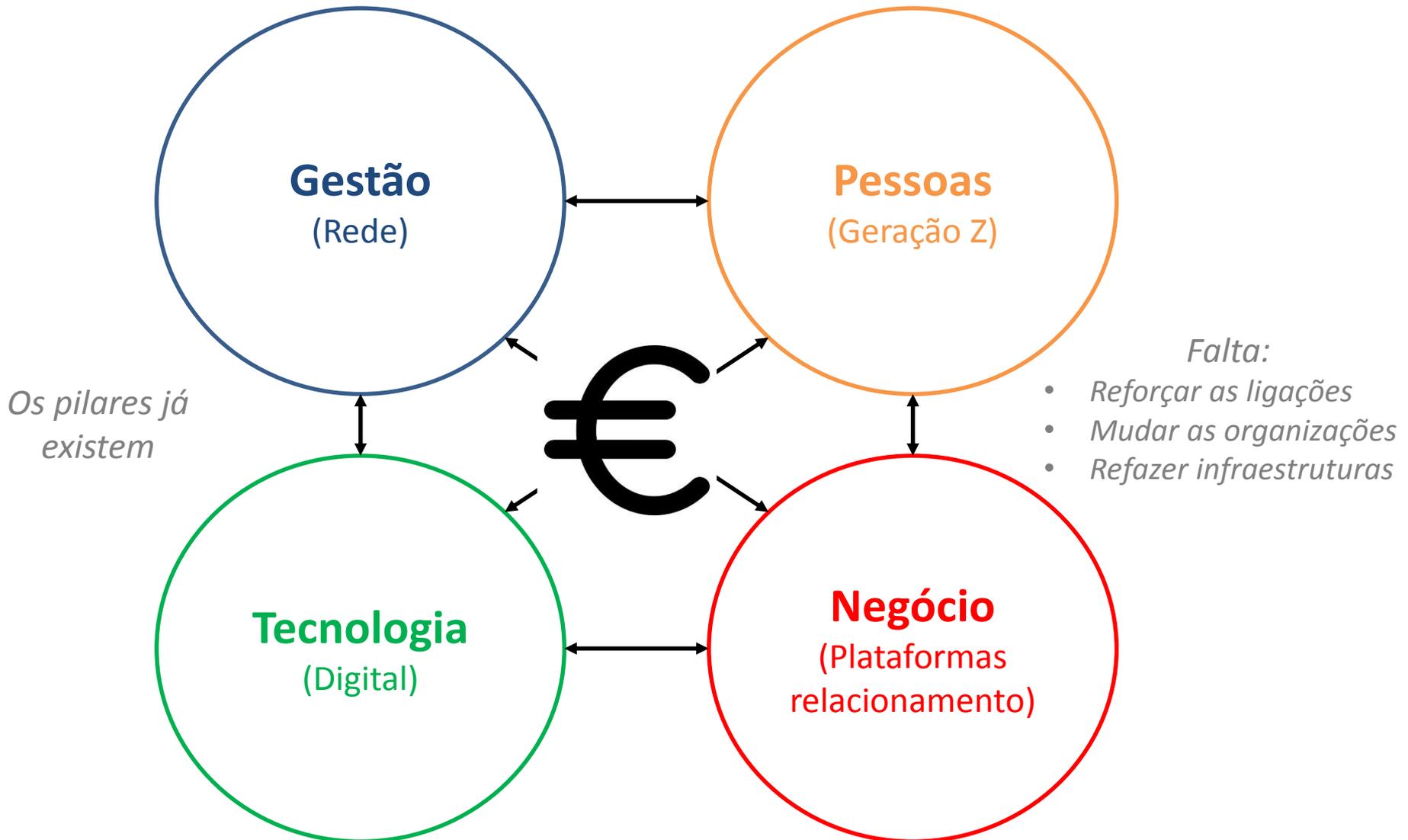
Ler



**O QUE FALTA E OS PERIGOS**

# O que falta

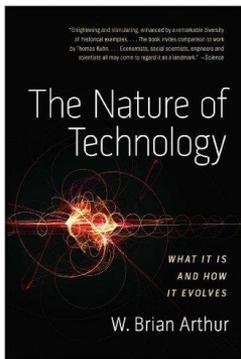
*As ligações, investimento e mudança*



# O que falta

*Maturação, difusão e adoção tecnológica (tempo!)*

Gartner's 2015 Hype Cycle for Emerging Technologies Maps the Journey to Digital Business



*Estamos prontos mas ... vai levar tempo (Abernathy e Utterback)!*

# O que falta

## Standards - A guerra já começou



European  
Commission

How will standards facilitate new production systems in the context of EU innovation and competitiveness in 2025? (2014)

Digitising European Industry - Reaping the full benefits of a Digital Single Market (2016)

### IoT SDOs and Alliances Landscape (Technology and Marketing Dimensions)

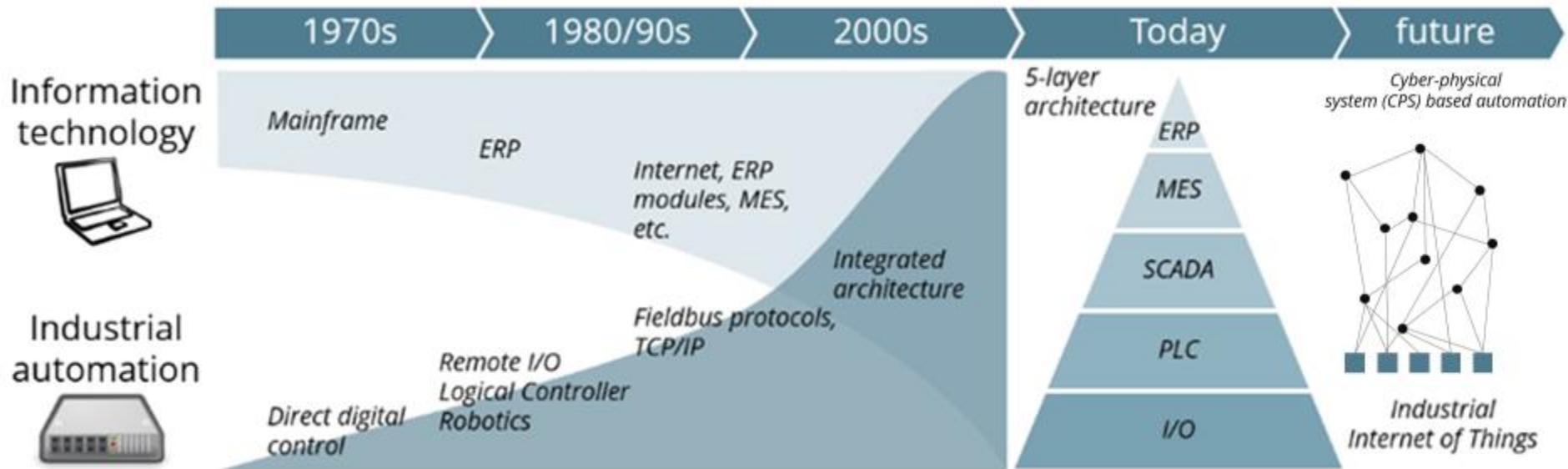


# O que falta

## Integração das TIC e Indústria – A fábrica inteligente

 IoT Analytics – Quantifying the connected world

### Convergence of IT and automation

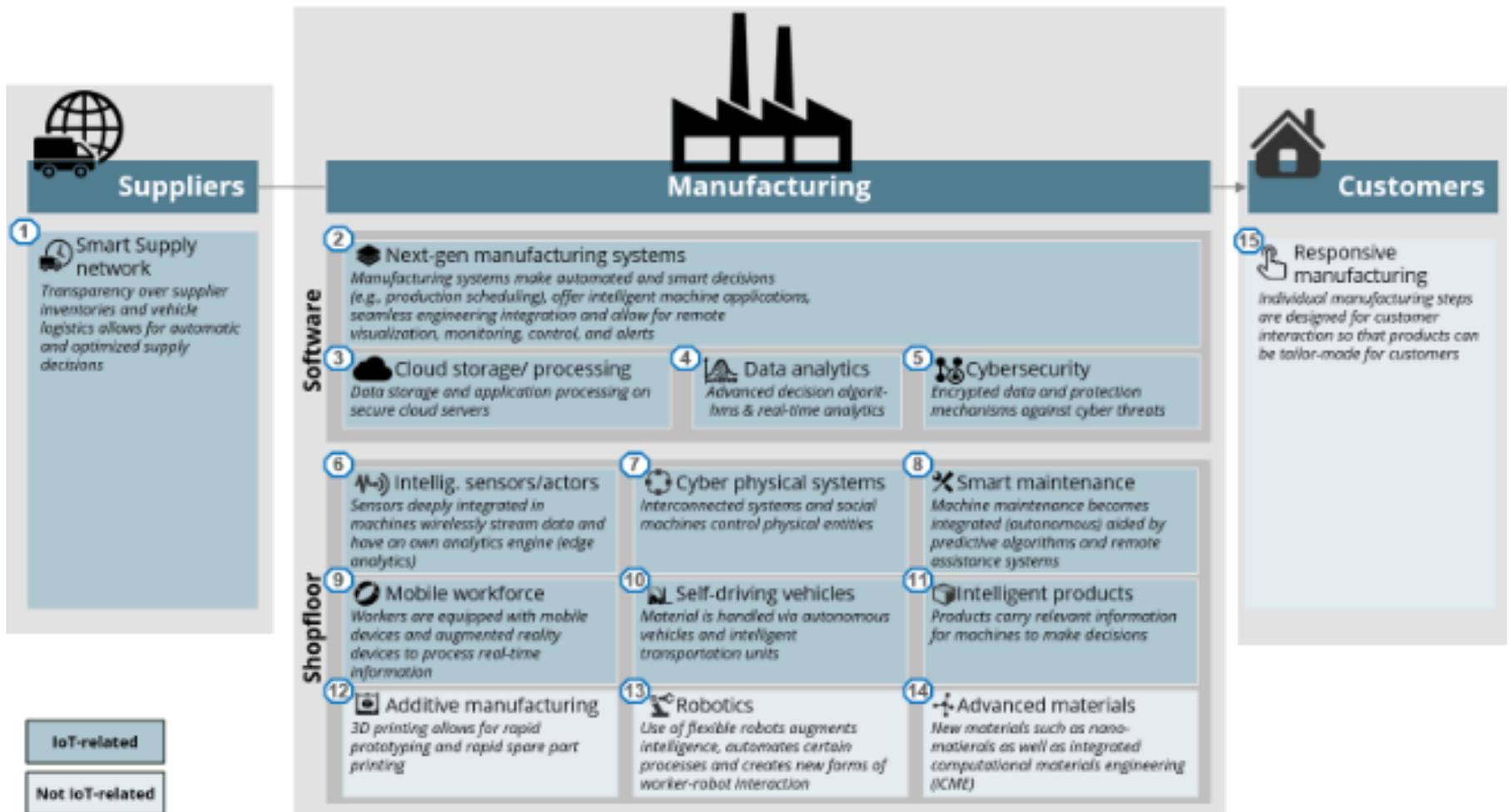


ERP = Enterprise Resource Planning MES = Manufacturing Execution System SCADA = Supervisory Control and Data Acquisition PLC = Programmable Logic Controller I/O = Input/Output signals Source: IoT Analytics

# O que falta

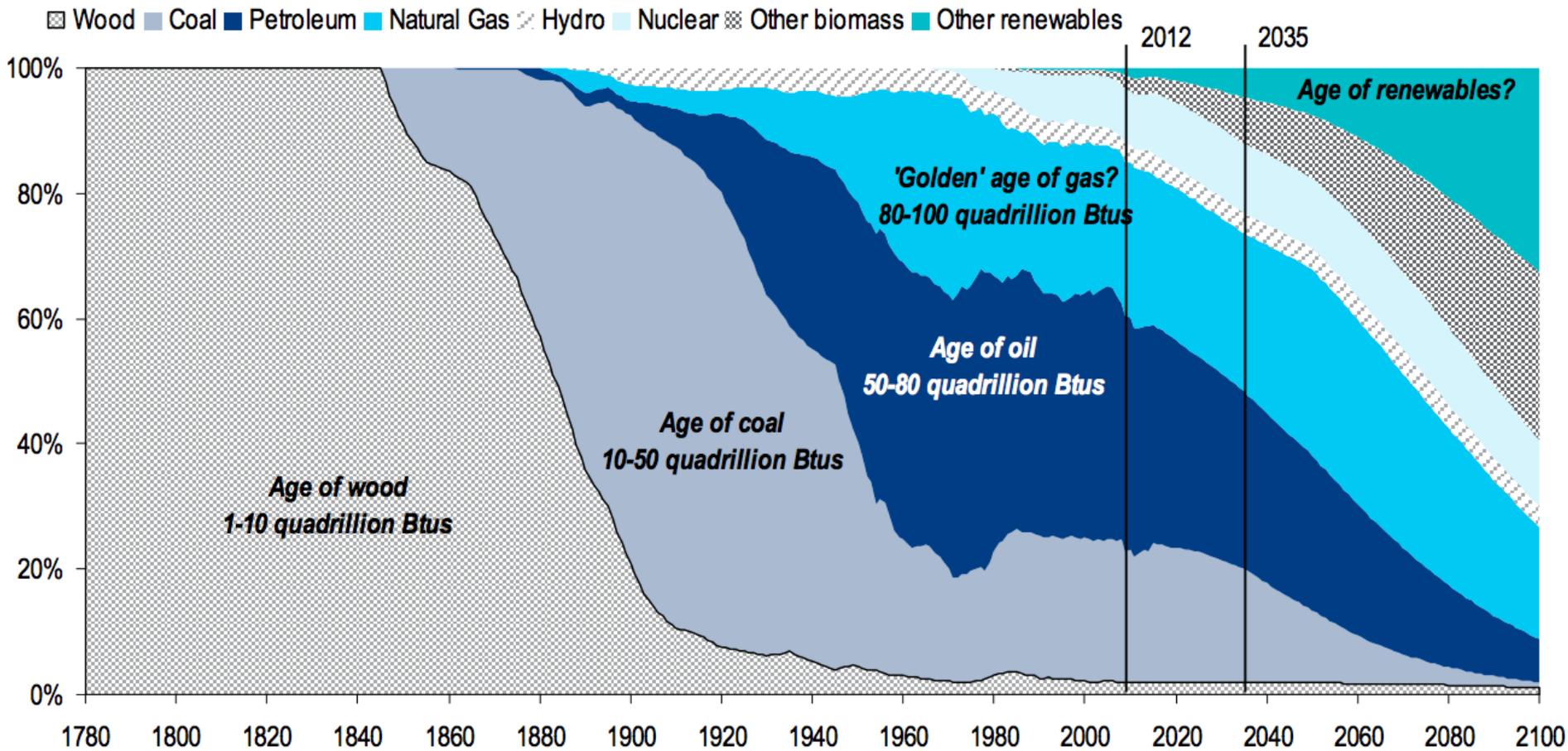
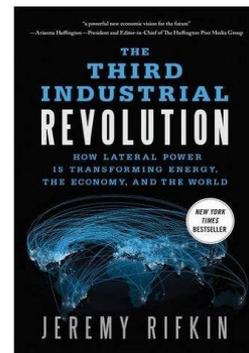
## A fábrica inteligente - Produtividade

### 15 components of the smart factory of the future



# O que falta

## Energia barata, muita!



# O que falta

*Legislação, Políticas e Economia*

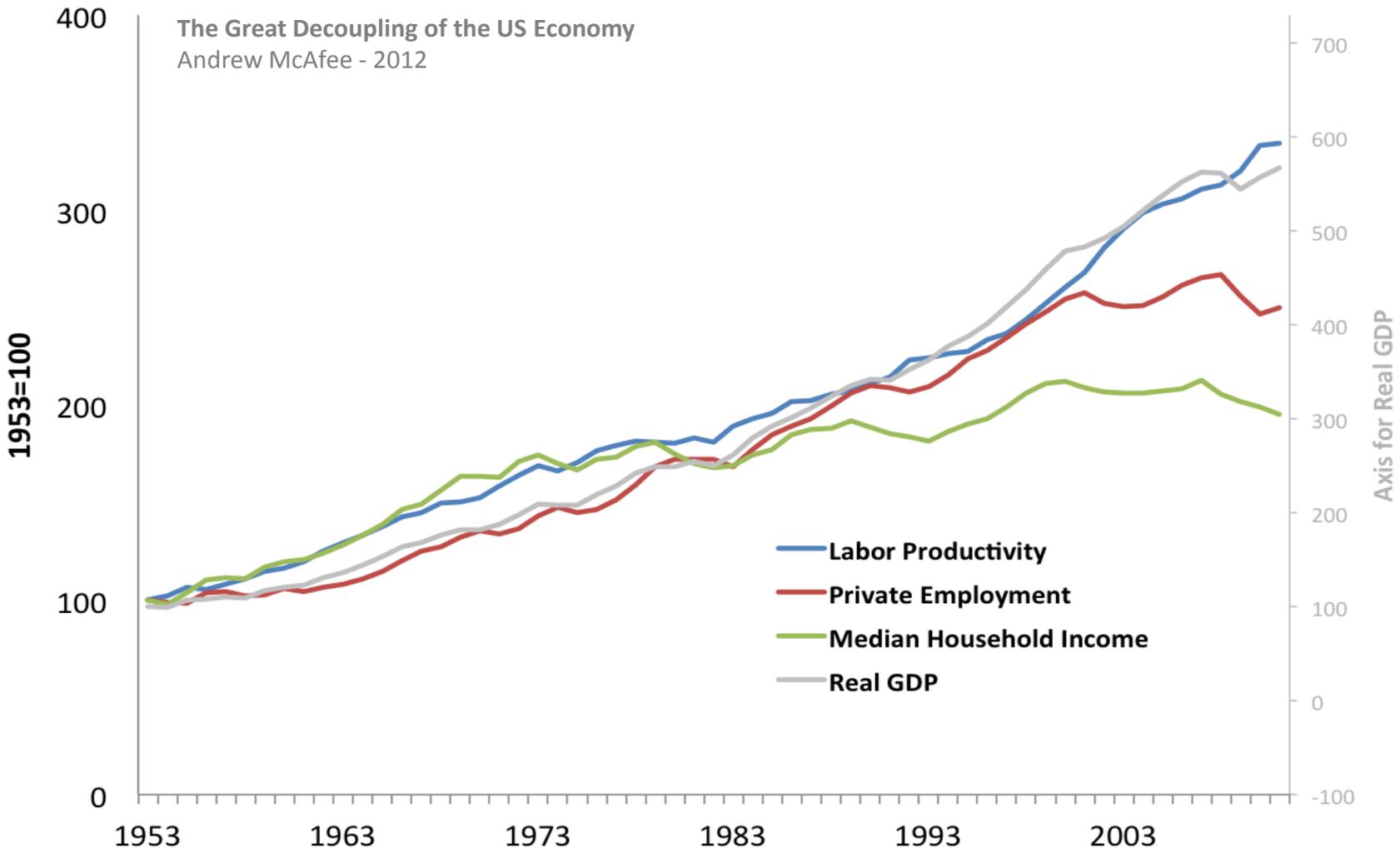
## Legislação

- Segurança dos dados
- Proteção pessoal
- Supervisão
- Responsabilidade
- Propriedade intelectual
- Emprego e desenvolvimento pessoal
- Incentivos à indústria e indivíduos



# O que falta

## US Productivity, GDP, Employment, and Income: 1953-2011



# O que falta

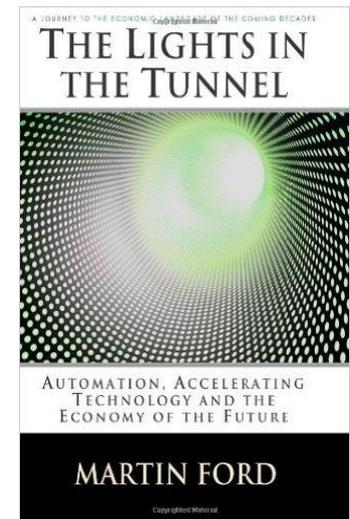
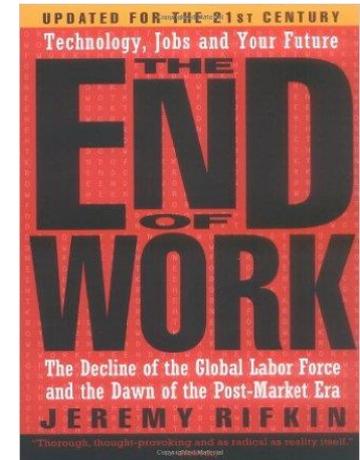
## *Legislação, Políticas e Economia*

### Cenário 1 – curto prazo

- As máquinas automatizam tarefas simples
- São eliminados muitos empregos
- O que fazer com os trabalhadores nesta situação?
- E com os jovens a entrar no mercado trabalho?

### Cenário 2 – longo prazo

- A Indústria 4.0 elimina a maioria dos empregos
- O que fazer com o mercado do trabalho?
- Se não há trabalhadores, vai haver consumidores?
- O que fazer com a remuneração extra das empresas?
- Que economia para:
  - Desenvolver as pessoas
  - Distribuir riqueza e ajustar desigualdades
  - Criar infraestruturas e sistemas comuns
  - Desenvolver novo conhecimento e inovação



# Os perigos

Desemprego



Recessão



Homem vs. Máquina



# CONCLUSÕES

# Conclusões

## *A 4ª Revolução Industrial*

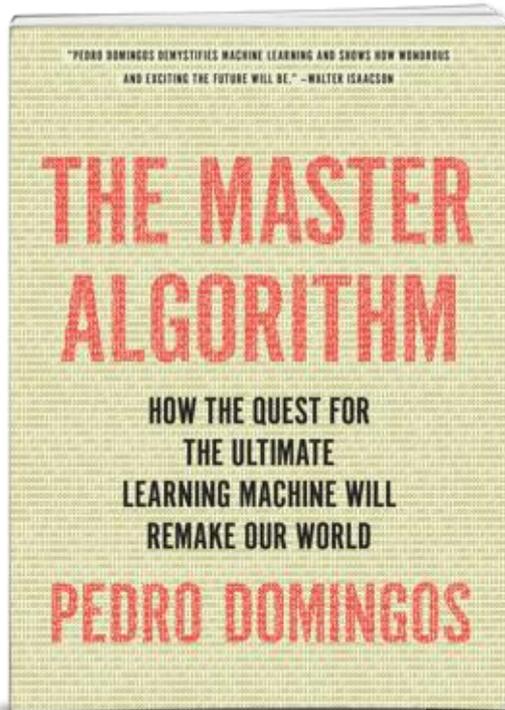
Estamos a construir um “novo mundo” - digital

- Tudo tem um rasto digital
- Tudo tem “iteratividade” e está conectado
- Automação e “Inteligência Artificial”
- **Integração mundo físico e digital, homem e máquina**
- Aumento da **produtividade, mais recursos, crescimento**
- Precisamos de tempo, investimento e mudança processos
- **Relação trabalho vs consumo → Nova Economia?**

Estamos a construir as bases para:  
a industria sem trabalhadores, o homem-cyborg

# A 4ª e/ou 5ª Revolução Industrial

*Os investigadores Portugueses*



PRESENTED BY

THE NEXT FIVE: NILAY PATEL	FASTER AIRPORTS AND A DRIVERLESS ECONOMY: ANTHONY FOX	A GIG WORKFORCE AND ON-DEMAND EVERYTHING: STACY BROWN-PHILLIPOT	ARTIFICIAL INTELLIGENCE AND DELIVERY DRONES: ASTRO TELLER	THE AGE OF MACHINE INTELLIGENCE: MANUELA VELOSO	ON THE RISE OF VIRTUAL WORLDS: ANDREW WILSON
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## HUMANITY AND AI WILL BE INSEPARABLE

MANUELA VELOSO | HEAD OF MACHINE LEARNING, CARNEGIE MELLON UNIVERSITY

BY RUSSELL BRANDON | NOV. 15, 2016

# A 4ª Revolução Industrial



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